Family of Products



DiamondPlus™ 1100 Series



9900B 300 to 750 kVA



9900A 80 to 225 kVA



Megapod® 1 to 3MVA



9800AE 100 to 750 kVA



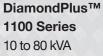
9700 100 to 225 kVA



2033D 30 to 80 kVA



7011A 6 to 12 kVA

















T 724 772 2555 | F 724 778 3146





SA-ENL0006 (5/13)

for a greener tomorrow ecochanges



diamonds make the difference



FOR PEACE OF MIND

www.diamondsmakethedifference.com

The name Mitsubishi, literally meaning three diamonds, truly does make the difference

when it comes to our Uninterruptible Power Supplies. Since 1964, Mitsubishi Electric has manufactured precision-engineered, high quality uninterruptible power supplies to protect our customers' mission-critical equipment during times of power instability. We lead the industry in designing and manufacturing reliable, environmentally-friendly UPS systems to extend uptime, prevent data loss and protect against power surges. Mitsubishi Electric Power Products, Inc.'s UPS division offers systems in both single- and multi-module configurations and a broad range of capacities.

You don't have to take our word for it. When it comes to quality, reliability, and efficiency — and reducing total cost of ownership — our customers tell the story best. With up to 97 percent efficiency ratings on our 9900 series, and over 93% on our 1100 series, they don't mind saying how happy they are and the peace of mind that Mitsubishi UPS brings them.

So see for yourself. Read and view their own words and visit **www.diamondsmakethedifference.com** for more details. Meanwhile, we look forward to bringing you the peace of mind that only the Mitsubishi UPS diamonds can provide. To talk business, just contact one of our authorized sales representatives, or go to **www.meppi.com.**

Case Study – Mitsubishi UPS Rises to the Challenge

ViaWest Makes A Call

ViaWest helps its customers store, manage, and secure their information, with almost half a million square feet of raised flooring across 22 data center locations and 13 network operation centers.



The Challenge

How long would it take to send repair parts and get the UPS up and running? ViaWest's power service level agreements with leading customers were at stake, but the manufacturer couldn't commit to a delivery date. When a critical UPS made by a Mitsubishi competitor failed at one of ViaWest's data centers in Dallas, ViaWest engineers instantly huddled with the manufacturer's rep and maintenance provider.

The Solution

Dave Leonard from ViaWest made the call to Mitsubishi UPS and in less than 48 hours a new Mitsubishi 9900B system was delivered, installed, tested, and online.



"Just a momentary power blip, and a lot of processing would have gone down for our largest customer, a cloud service provider. Mitsubishi's fast response kept the customer's comfort level sky high."

Dave Leonard SVP for Data Center Operations ViaWest

Customer Testimonials

Mitsubishi UPS' customers are very open about their experiences and what led them to us. Read more online at www.diamondsmakethediffference.com.

Talbots Since the switch to Mitsubishi in 2001, Talbots has steadily been incorporating Mitsubishi UPSs



into Talbots' operations in various locations east of the Mississippi River as needs arise. At the current time, a Mitsubishi UPS units can be found providing back-up support at six different Talbots sites, including corporate headquarters in Hingham, MA, product development center in New York, call center in Knoxville, e-commerce data center in Tampa, and warehousing in Massachusetts. They chose Mitsubishi for their exceptional reliability.

Horizon
Healthcare
Services Inc.
has been
providing quality
health insurance
products and



services to New Jersey families and businesses since 1932. The importance of working with a reputable dealer and equipment reliability are top priorities for Horizon.

They have been happy with the performance of the 9900A's to date, stating that they would recommend that buyers reviewing their UPS solutions explore the 9900A.

Ascent Technologies is a leading provider of comprehensive solutions for the development, engineering, construction, and operation of data centers and other mission critical facilities. A recent installation of eighteen Mitsubishi UPS units were placed in a mission critical facility located in a Chicago suburb. High marks are given to Mitsubishi for their reliability, efficiency, and service, saying "peace of mind" goes a long way.

Northern Indiana is a trusted provider of data center services to middle market

companies,



offering colocation, cloud services, and disaster recovery solutions for organizations requiring a next generation IT infrastructure. They are impressed by the build quality of the UPS units, stating that... "the units are thoughtfully designed; placement of components is logical and deliberate. It was apparent that the design is state-of-the-art..."

SoftLayer Technologies With 100,000 servers under management, SoftLayer is the largest privately held Infrastructure-as-a-Service (laaS) provider in the world with a diverse customer portfolio from web startups to global enterprises. SoftLayer has been incorporating Mitsubishi UPSs to protect their critical data infrastructure since 2006 and now have a total of 38 of our UPSs in five of their data centers. They would recommend Mitsubishi to any company that requires 100% uptime for their critical loads.

Check Out Our Customer Videos Online!



"Based on price, performance, reliability, customer service, commitment, engineering support, senior management support... it became clear Mitsubishi was the leader. And they've never disappointed us."

- Todd Gale

Director of Engineering and Construction ViaWest

